

HOW TO RECRUIT AND DEVELOP A VOLUNTEER TEAM

We don't inherit commitment, we earn it!

1. _____ identification of who fits where.
2. Identify who will do the winsome recruiting of the _____ people.
3. "Show me the _____ I can make by getting involved..."
4. _____ above need.
5. A _____ atmosphere from current volunteers.
6. Effective _____ of the recruited.

7. High _____ of the equipped.

**“When people are financially invested, they want a return.
When people are emotionally invested, they want to contribute.”**

–Simon Sinek

8. The _____ deployment of the motivated.

9. The regular _____ of the deployed.

10. The creative _____ of the productive.

11. Ongoing _____ of the productive worker.

**“A leader is best when people barely know he exists. When his work is done, his
aim fulfilled, they will say: we did it ourselves.”**

–ancient Chinese philosopher, Lao Tzu

**Great leaders want the people in their span of care to gain competence and
experience so that they may one day lead. I would often tell my junior officers that
they had to be willing to accept what I call the irony of leadership;
if you do your job correctly, you will work yourself out of a job.**

Great leaders build other leaders.”

–former Navy Seal commander, Rich Deviney